

# Dostonbek Davlatov

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## Summary

Accomplished sales professional recognized for consistently surpassing sales targets and improving customer satisfaction at a top-tier company. Proficient in developing effective sales strategies and conducting data analysis, with a strong emphasis on teamwork and communication. Co-founded a start-up focused on innovative international sales solutions, utilizing technical skills to drive business expansion.

## Skills

- Sales strategies and execution
- Customer service and support
- Data analysis and reporting
- Communication skills
- Software and web development
- Database management
- Technical support
- Team collaboration and motivation
- Multitasking and organization
- Quadrolingual proficiency
- Business development
- Marketing strategies
- Product and service sales

## Experience

02/2025 - Current

Assistant Manager, **AT&T**, San Francisco, CA

- Provided guidance and support to junior staff members on daily tasks, projects, and objectives.
- Communicated regularly with customers to gain insights into their needs.
- Created marketing materials including brochures, flyers, and presentations for potential customers.
- Managed a team of sales representatives by providing guidance, training, and support.
- Resolved customer complaints in a timely manner while maintaining excellent customer relations.
- Trained new sales staff on product knowledge, sales techniques, and company policies.
- Provided leadership on special projects as needed to drive business growth objectives.

02/2023 - 02/2025

Sales Representative, **AT&T**, San Francisco, CA

- Achieved recognition as top sales expert within store and surrounding area.
- Addressed customer concerns about mobile and home internet services while on sales floor.
- Employed effective questioning to discover and fulfill customer requirements.
- Earned qualification as business sales expert in under three months.
- Leveraged strong technological skills to boost customer interaction and drive sales growth.
- Specialized in selling phone services, DirectTV, and Fiber Optic Internet, exceeding monthly targets consistently.

02/2021 - 11/2022

Co-Founder, **Afsona**, Seoul, Jung-gu

- Established team to design user-friendly application for international goods sales in South Korea.

- Developed and organized database for personalized customer recommendations.
- Managed customer satisfaction initiatives to identify and address needs.

Education And Training

**Bachelor Of Science**, Computer Science  
**Kyungpook National University**, South Korea

Activities And Honors

- Playing soccer and golf
- Hiking
- Coding and research in AI

Languages

**Uzbek:**

Native/ Bilingual

**Russian:**

Limited

**Korean:**

Limited

Accomplishments

- Moved up to management
- Business Expert
- Fiber Expert

Certifications

- IELTS
- TOPIC
- AI with Python Certification

References

References available upon request.